

The NexPhase Approach

Specialization

Industry vertical focus

Thematic

Target subsectors based on macro investment themes

Operators

14 industry and functional experts

Value Creation

Systematic approach to driving incremental growth

Partner of Choice

Over 80% of investments entrepreneur-owned at close

Since inception, NexPhase has managed over \$1.8B of capital and completed 80+ investments

Investment Criteria

Ownership	Control
Location	North America
EBITDA	Up to \$30MM
Equity Investment	\$40MM – \$150MM
Financial Profile	Asset-light, high growth

Preference for entrepreneur-owned businesses

Transaction Opportunities:

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Healthcare Portfolio Companies

 Metz	December 2021	Food services provider to hospitals, senior care and educational facilities	Add-ons: Senior home meal delivery
 calcium BRAND NOURISHMENT	November 2021	Marketing services provider to the biopharma sector	Add-ons: Pharma marketing services
 ACTION BEHAVIOR CENTERS	October 2018	Center-based provider of ABA therapy for children with autism	Add-ons: Center-based ABA providers
 SYNERGY HomeCare	April 2018	Nationwide franchisor of non-medical inhome services	
 CLEARWAY PAIN SOLUTIONS	February 2018	Multidisciplinary interventional pain management services	Add-ons: Pain mgmt. practices
 meduit	March 2017	RCM solutions for hospitals and healthcare providers	Add-ons: RCM solutions
 winFERTILITY	November 2010	Infertility benefits manager providing outsourced medical management and administration to health plans and consumers	

Focus Areas: Healthcare

Healthcare IT

- Care coordination
- Patient engagement
- Remote monitoring

Physician Practice Management

- Interventional pain mgmt.
- Physical therapy
- Concierge medicine
- Autism services
- Telemedicine
- Cosmetic surgery/aesthetics

Seniors

- Meal delivery
- Care in alternative settings
- Services and tools for aging at home

Medical Products, Devices and Supplies

- Medical devices
- Patient or provider safety products/services

Outsourcing

- Payor/provider outsourced services
- Pharma services

Other

- Pharmacy management
- Behavioral health
- Revenue cycle management
- Wound care
- Women's health

Healthcare Team

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