

The NexPhase Approach

Specialization

Industry vertical focus

Thematic

Target subsectors based on macro investment themes

Operators

14 industry and functional experts

Value Creation

Systematic approach to driving incremental growth

Partner of Choice

Over 80% of investments entrepreneur-owned at close

Since inception, NexPhase has managed over \$1.8B of capital and completed 80+ investments

Investment Criteria

Ownership	Control
Location	North America
EBITDA	Up to \$30MM
Equity Investment	\$40MM – \$150MM
Financial Profile	Asset-light, high growth

Preference for entrepreneur-owned businesses

Transaction Opportunities:

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Select Portfolio Companies

Consumer

- Craft spirits, wine negociants, RTD cocktails and cider
- Specialty and functional beverages
- Meal solutions, sauces, condiments and dessert toppings
- Snacks and indulgent treats
- Frozen and prepared foods
- Functional personal care
- Functional home products
- OTC and consumer health



March 2021

Flavorful wines



April 2019; exited
September 2021

Indulgent popcorn



June 2016

Cocktail mixers & RTDs

Healthcare

- Healthcare IT
- Medical products, devices and supplies
- Physician practice management
- Seniors
- Outsourcing
- Pharmacy management
- Behavioral health
- Revenue cycle management
- Wound care
- Women's health



December 2021

Food services provider



November 2021

Biopharma marketing



October 2018

Pediatric autism



April 2018

Non-medical home care



February 2018

Pain management



March 2017

Revenue cycle mgmt.



November 2010

Infertility management

Software

- State & local government
- Education
- Financial services
- Insurance



April 2022

Adult education & workforce training



August 2021

Benefits administration



November 2019

Automotive martech



November 2019

Continuing professional education



March 2018

Recreational licensing