

NPC is a thematic and operationally-focused private equity firm that partners with founder-owned companies that have reached a growth inflection point and are seeking their 'Next Phase'. NPC specializes in three distinct sectors: Consumer, Healthcare and Software & Services. NexPhase was formed in 2016 by the former principals of Moelis Capital Partners.

Specialization	Investment teams are dedicated to their industry vertical
Thematic	Macro trends drive thematic thesis formation
Operations	Operational enhancement via 12 industry and functional experts
Value Creation	Systematic approach to driving incremental growth and profitability
Partner of Choice	80% of investments entrepreneur-owned and operated at close

\$1.4B invested in nearly 60 transactions

Transaction Opportunities

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Investment Criteria

Ownership	Control or co-lead
Location	North America
EBITDA	Up to \$30MM
Equity Investment	\$25MM – \$75MM
Financial Profile	Asset-light, high growth

Preference for entrepreneur-owned businesses

Consumer Portfolio Companies



April 2019

Manufacturer of premium quality, all-natural ready-to-eat popcorn offering indulgent and better-for-you varieties nationwide



June 2016

#1 leading non-alcoholic cocktail mix brand offering a complete line of premium quality mixers in over 200,000 locations



May 2012; exited December 2016

Leading provider of branded and licensed personal care products. Created #1 Children's oral care brand, Firefly, and leading value brand, Dr. Fresh

Value Creation Expertise

- Sales and marketing execution
- Distribution expansion and route-to-market strategy
- Product innovation
- Brand development
- Supply chain cost savings and lean management
- Strategy development and performance management
- Organizational design, recruiting, succession planning and leadership development

Focus Areas

Branded CPG within:

Beverage

- Cocktail mixes
- Craft spirits, wine negociants
- RTD cocktails and cider
- Specialty and functional beverages

Food

- Indulgent treats and snacks
- Meal aids, sauces, condiments and dessert toppings

Functional Personal Care & Household Products

- Functional cosmetics and grooming
- Functional home products
- OTC and orthopedic products
- Relaxation and sleep aids

Consumer Team

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Vice President arogers@NexPhase.com

Doug Corbett
Operating Partner

- President, InBev USA
- Procter & Gamble
- PepsiCo

Micah Valine
Finance, accounting, technology, supply chain and operations

- SYSCO Food Services
- TreeHouse Food