

The NexPhase Approach

Specialization

Investment teams are dedicated to their industry vertical

Thematic

Macro trends drive thematic thesis formation

Operations

Operational enhancement via 12 industry and functional experts

Value Creation

Systematic approach to driving incremental growth and profitability

Partner of Choice

80% of our investments entrepreneur-owned and operated at close

\$1.4B invested in nearly 60 transactions

Investment Criteria

Ownership	Control or co-lead
Location	North America
EBITDA	Up to \$30MM
Equity Investment	\$25MM – \$75MM
Financial Profile	Asset-light, high growth

Preference for entrepreneur-owned businesses

Transaction Opportunities

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Healthcare Portfolio Companies

	<i>October 2018</i>	Center-based provider of ABA therapy for children with autism	
	<i>April 2018</i>	Nationwide franchisor of non-medical in-home services	
	<i>February 2018</i>	Multidisciplinary interventional pain management services	<i>Add-ons: pain mgmt. practices</i>
	<i>March 2017</i>	Patient-focused RCM solutions for hospitals and healthcare providers	<i>Add-ons: Patient-focused RCM solutions</i>
	<i>November 2013</i>	Medical claims management and compliance software and services for retail and hospital pharmacies	<i>Add-ons: Pharmacy RCM, claims processing, audit & compliance</i>
	<i>November 2010</i>	Infertility benefits manager providing outsourced medical management and administration to health plans and consumers	

Focus Areas

Healthcare IT

Care coordination
 Patient engagement
 RCM focused on patient pay

Pharmacy

Pharmacy management
 Specialty pharmacy

Physician / Provider Practice Mgmt. Services

Interventional pain mgmt.
 Physical therapy
 Regenerative medicine
 Autism services
 Telemedicine

Seniors

Meal delivery
 Care in alternative settings
 Services and tools for aging at home

Medical Products and Supplies

Low-tech medical devices
 Physical therapy
 Patient safety products / services

Outsourcing

Provider / payor outsourced services

Healthcare Team

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