

The NexPhase Approach

Specialization

Investment teams are dedicated to their industry vertical

Thematic

Macro trends drive thematic thesis formation

Operations

Operational enhancement via 12 industry and functional experts

Value Creation

Systematic approach to driving incremental growth and profitability

Partner of Choice

80% of our investments entrepreneur-owned and operated at close

\$1.4B invested in nearly 60 transactions

Investment Criteria

Ownership	Control or co-lead
Location	North America
EBITDA	Up to \$30MM
Equity Investment	\$25MM – \$75MM
Financial Profile	Asset-light, high growth

Preference for entrepreneur-owned businesses

Transaction Opportunities:

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Select Portfolio Companies

Consumer

- Craft spirits and wine negociants
- Functional home products
- Functional personal care
- Meal aids, sauces and condiments
- Snacks and indulgent treats
- Specialty beverages



April 2019

Gourmet popcorn



June 2016

Cocktail mixes

Healthcare

- Low-tech medical products
- Outsourced services to providers
- Physician practices
- Physician management
- Revenue cycle management
- Senior care services



October 2018

Pediatric autism



April 2018

Non-medical home care



February 2018

Pain management



March 2017

Revenue cycle mgmt.



November 2013

Pharmacy services



November 2010

Infertility management

Software & Services

- Education, certification and training
- Energy, power and utilities
- Financial services
- Healthcare IT
- State and local government



November 2019

Automotive martech



November 2019

Finance CPE



March 2018

State permitting