

# The NexPhase Approach

# **Specialization**

Investment teams are dedicated to their industry vertical

#### Thematic

Macro trends drive thematic thesis formation

#### Operations

Operational enhancement via12 industry and functional experts

Value Creation Systematic approach to driving incremental growth and profitability

### **Partner of Choice**

80% of our investments entrepreneurowned and operated at close

### \$1.6B invested in over 75 transactions

# **Investment Criteria**

Ownership	Control or co-lead
Location	North America
EBITDA	Up to \$30MM
Equity Investment	\$25MM - \$75MM
Financial Profile	Asset-light, high growth

Preference for entrepreneurowned businesses

# Transaction Opportunities

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# Healthcare Portfolio Companies

	October 2018	Center-based provider of ABA therapy for children with autism	
SYNERGY HomeCare	April 2018	Nationwide franchisor of non-medical in- home services	
CLEARWAY PAIN SOLUTIONS	February 2018	Multidisciplinary interventional pain management services	Add-ons: pain mgmt. practices
🕅 meduit	March 2017	Patient-focused RCM solutions for hospitals and healthcare providers	Add-ons: Patient- focused RCM solutions
OmniSYS	November 2013	Medical claims management and compliance software and services for retail and hospital pharmacies	Add-ons: Pharmacy RCM, claims processing, audit & compliance
WINFERTILITY	November 2010	Infertility benefits manager providing outsourced medical management and administration to health plans and consumers	

# **Focus Areas**

# **Healthcare IT**

Care coordination Patient engagement RCM focused on patient pay

# Pharmacy

Pharmacy management Specialty pharmacy

### Physician / Provider Practice Mgmt. Services

Interventional pain mgmt. Physical therapy Regenerative medicine Autism services Telemedicine

### Seniors

Meal delivery Care in alternative settings Services and tools for aging at home

### **Medical Products and Supplies**

Low-tech medical devices Physical therapy Patient safety products / services

Outsourcing Provider / payor outsourced services

# **Healthcare** Team

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