

## The NexPhase Approach

### Specialization

Investment teams are dedicated to their industry vertical

### Thematic

Macro trends drive thematic thesis formation

### Operations

Operational enhancement via 12 industry and functional experts

### Value Creation

Systematic approach to driving incremental growth and profitability

### Partner of Choice

80% of our investments entrepreneur-owned and operated at close

**\$1.6B invested in over 75 transactions**

## Investment Criteria

<b>Ownership</b>	Control or co-lead
<b>Location</b>	North America
<b>EBITDA</b>	Up to \$30MM
<b>Equity Investment</b>	\$25MM – \$75MM
<b>Financial Profile</b>	Asset-light, high growth

*Preference for entrepreneur-owned businesses*

## Transaction Opportunities

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## Healthcare Portfolio Companies



October 2018

Center-based provider of ABA therapy for children with autism



April 2018

Nationwide franchisor of non-medical in-home services



February 2018

Multidisciplinary interventional pain management services

*Add-ons: pain mgmt. practices*



March 2017

Patient-focused RCM solutions for hospitals and healthcare providers

*Add-ons: Patient-focused RCM solutions*



November 2013

Medical claims management and compliance software and services for retail and hospital pharmacies

*Add-ons: Pharmacy RCM, claims processing, audit & compliance*



November 2010

Infertility benefits manager providing outsourced medical management and administration to health plans and consumers

## Focus Areas

### Healthcare IT

Care coordination  
 Patient engagement  
 RCM focused on patient pay

### Pharmacy

Pharmacy management  
 Specialty pharmacy

### Physician / Provider Practice Mgmt. Services

Interventional pain mgmt.  
 Physical therapy  
 Regenerative medicine  
 Autism services  
 Telemedicine

### Seniors

Meal delivery  
 Care in alternative settings  
 Services and tools for aging at home

### Medical Products and Supplies

Low-tech medical devices  
 Physical therapy  
 Patient safety products / services

### Outsourcing

Provider / payor outsourced services

## Healthcare Team

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 CEO, Standard Register Company

### Anthony López, Medical Devices

President, Ansell Healthcare  
 CEO, Azzur Group  
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