

The NexPhase Approach

Specialization

Investment teams are dedicated to their industry vertical

Thematic

Macro trends drive thematic thesis formation

Operations

Operational enhancement via 12 industry and functional experts

Value Creation

Systematic approach to driving incremental growth and profitability

Partner of Choice

80% of our investments entrepreneur-owned and operated at close

Since inception, NexPhase has managed over \$1.8B of capital and completed 80+ investments

Investment Criteria

Ownership	Control or co-lead
Location	North America
EBITDA	Up to \$30MM
Equity Investment	\$25MM-\$150MM
Financial Profile	Asset-light, high growth

Preference for entrepreneur-owned businesses

Transaction Opportunities

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Healthcare Portfolio Companies



October 2018

Center-based provider of ABA therapy for children with autism



April 2018

Nationwide franchisor of non-medical in-home services



February 2018

Multidisciplinary interventional pain management services

Add-ons: pain mgmt. practices



March 2017

Patient-focused RCM solutions for hospitals and healthcare providers

Add-ons: RCM solutions



November 2013

Medical claims management and compliance software and services for retail and hospital pharmacies

Add-ons: Pharmacy RCM, claims processing, audit & compliance



November 2010

Infertility benefits manager providing outsourced medical management and administration to health plans and consumers

Focus Areas

Healthcare IT

Care coordination
 Patient engagement
 Remote monitoring

Physician Practice Management

Interventional pain mgmt.
 Physical therapy
 Concierge medicine
 Autism services
 Telemedicine

Seniors

Meal delivery
 Care in alternative settings
 Services and tools for aging at home

Medical Products, Devices and Supplies

Medical devices
 Patient or provider safety products/services

Outsourcing

Provider / payor outsourced services
 Pharma services

Other

Pharmacy management
 Behavioral health
 Revenue Cycle Management

Healthcare Team

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