

The NexPhase Approach

Specialization

Industry vertical teams bring true domain expertise

Thematic

Target industry subsectors based on macro and micro trends

Operations

Operational enhancement via 12 industry and functional experts

Value Creation

Systematic approach to driving incremental growth and profitability

Partner of Choice

80% of our investments are entrepreneur-owned and operated at close

Since inception, NexPhase has managed over \$1.8B of capital and completed 80+ investments

Investment Criteria

Ownership	Control or co-lead
Location	North America
EBITDA	Up to \$30MM
Equity Investment	\$25MM-\$150MM
Financial Profile	Asset-light, high growth

Preference for entrepreneur-owned businesses

Transaction Opportunities

Lex Leeming, Partner
 & Head of Business Development
 LLeeming@NexPhase.com
 (212) 878-6005

600 Lexington Avenue 12th Floor
 New York, NY 10022
 www.NexPhase.com

Healthcare Portfolio Companies

	<i>October 2018</i>	Center-based provider of ABA therapy for children with autism	
	<i>April 2018</i>	Nationwide franchisor of non-medical in-home services	
	<i>February 2018</i>	Multidisciplinary interventional pain management services	<i>Add-ons: pain mgmt. practices</i>
	<i>March 2017</i>	Patient-focused RCM solutions for hospitals and healthcare providers	<i>Add-ons: RCM solutions</i>
	<i>November 2013</i>	Medical claims management and compliance software and services for retail and hospital pharmacies	<i>Add-ons: Pharmacy RCM, claims processing, audit & compliance</i>
	<i>November 2010</i>	Infertility benefits manager providing outsourced medical management and administration to health plans and consumers	

Focus Areas

Healthcare IT

Care coordination
 Patient engagement
 Remote monitoring

Physician Practice Management

Interventional pain mgmt.
 Physical therapy
 Concierge medicine
 Autism services
 Telemedicine

Seniors

Meal delivery
 Care in alternative settings
 Services and tools for aging at home

Medical Products, Devices and Supplies

Medical devices
 Patient or provider safety products/services

Outsourcing

Provider/payor outsourced services
 Pharma services

Other

Pharmacy management
 Behavioral health
 Revenue Cycle Management

Healthcare Team

Andy Kieffer, Partner

(212) 878-6019
 akieffer@NexPhase.com

Ted Yun, Managing Partner

(212) 878-6002
 tyun@NexPhase.com

Chip Robie, Principal

(212) 878-6011
 crobie@NexPhase.com

Barbara B. Hill, Operating Partner

CEO, ValueOptions
 President, Express Scripts
 SVP, Ops, CIGNA Healthcare

Joe Morgan, Strategy & Leadership

CEO, UNIGUEST, Inc.
 CEO, Standard Register Company

Anthony López, Medical Devices

President, Ansell Healthcare
 CEO, Azzur Group
 SVP & GM, CareFusion