NexPhase
CAPITAL

The NexPhase Approach

Specialization
Industry vertical teams bring true domain expertise

Thematic
Target industry subsectors based on macro and micro trends

Operations
Operational enhancement via 12 industry and functional experts

Value Creation
Systematic approach to driving incremental growth and profitability

Partner of Choice
80% of our investments are entrepreneur-owned and operated at close

Since inception, NexPhase has managed over $1.8B of capital and completed 80+ investments

Investment Criteria

Ownership	Control or co-lead
Location	North America
EBITDA	Up to $30MM
Equity Investment	$25MM – $150MM
Financial Profile	Asset-light, high growth

Preference for entrepreneur-owned businesses

Transaction Opportunities:

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Select Portfolio Companies

Consumer
- Beverage mixes and enhancers
- Craft spirits, hard cider, wine and flavored alcohol
- DTC seeking FDM growth
- Functional home products
- Functional personal care and orthopedic
- Kid-focused brands
- Leading regional brands
- Low/no-ABV alternatives
- Meal aids, sauces and condiments
- Snacks and indulgent treats

Company	Date	Description
OLIVER WINERY & VINEYARDS	March 2021	Flavorful wines
Popcornopolis	April 2019; exited October 2021	Indulgent popcorn
Tres Zanos	June 2016	Cocktail mixers & RTDs

Healthcare
- Concierge medicine
- HCIT
- Medical product and devices
- Outsourced services to providers and payors
- Physician practices
- Pharma services
- Revenue cycle management
- Senior care services

Company	Date	Description
calcium BRAND NOURISHMENT	November 2021	Biopharma marketing
ACTION BEHAVIOR CENTERS	October 2018	Pediatric autism
SYNERGY HomeCare	April 2018	Non-medical home care
CLEARWAY PAIN SOLUTIONS	February 2018	Pain management
meduit	March 2017	Revenue cycle mgmt.
WINFERTILITY	November 2010	Infertility management

Software & Services
- Education / certification and training
- Energy, power and utilities
- Financial services
- State and local government

Company	Date	Description
selerix	August 2021	Benefits administration
DEALERON	November 2019	Automotive martech
KNOWFULLY LEARNING GROUP	November 2019	Finance CPE
BRANDT INFORMATION SERVICES	March 2018	State permitting