

NPC is a thematic and operationally-focused private equity firm that partners with primarily founder-owned companies that have reached a growth inflection point and are seeking their “Next Phase”

The NexPhase Approach

Specialization

Industry vertical teams bring true domain expertise

Thematic

Target subsectors based on relevant investment themes and trends

Operators

Operational enhancement via 16 industry and functional experts

Value Creation

Systematic approach to creating market leaders

Partner of Choice

Over 80% of investments entrepreneur-owned and operated at close

100+ investments completed and \$2.6B capital raised and managed since inception

Investment Criteria

| | |
|--------------------------|--------------------------|
| Ownership | Control |
| Location | North America |
| EBITDA | \$4MM to \$30MM |
| Equity Investment | \$40MM – \$150MM |
| Financial Profile | Asset-light, high growth |

Preference for entrepreneur-owned businesses

Transaction Opportunities:

Lex Leeming, Partner & Head of Business Development
Lleeming@NexPhase.com
(212) 878-6005

Leila Rashtchi, Senior Associate of Business Development
Lrashtchi@NexPhase.com
(212) 878-6008

600 Lexington Avenue 8th Floor
New York, NY 10022
www.NexPhase.com

Select Healthcare Portfolio Companies

Add-On Criteria

| | | | |
|---|--|--|---|
|  Metz <small>CUINARY MANAGEMENT</small> | <i>December 2021</i> | Food services provider to hospitals, senior care and educational facilities | <i>Food service providers & senior meals/nutrition businesses</i> |
|  calcium <small>BRAND NOURISHMENT</small> | <i>November 2021</i> | Marketing services provider to the biopharma sector | <i>Pharma marketing and medical communications</i> |
|  SYNERGY HomeCare | <i>April 2018</i> | Nationwide franchisor of non-medical, in-home services | |
|  CLEARWAY PAIN SOLUTIONS | <i>February 2018</i> | Multidisciplinary interventional pain management services | <i>Pain management practices</i> |
|  meduit | <i>March 2017</i> | RCM solutions for hospitals and healthcare providers | <i>RCM solutions</i> |
|  ACTION BEHAVIOR CENTERS <small>ABA THERAPY FOR ACTION</small> | <i>October 2018; exited September 2022</i> | Clinic-based provider of ABA therapy for full time care of autistic children | |

Themes and Targeted Sub-Sectors

Aging Independently

- Hospice
- Hospital in the home
- Meal delivery
- Senior loneliness

Healthcare Consumerism

- Concierge medicine
- Medspa/cosmetic surgery
- Vet
- Wellness

Increased Demand for Behavioral Health

- Autism
- Mental health/substance use disorders

Digitization of Healthcare

- Care management/navigation
- Patient engagement

Reducing Costs & Promoting Better Outcomes

- Outsourced services
- Pharmacy Services
- Social Determinants of Health
- Weight loss

Pharma Services

- Clinical trial services
- Medical Communications
- Pharma marketing

Targeting of Specific Diseases and Conditions

- Cardiology
- Fertility
- Pain management/physical therapy
- Regenerative medicine
- Wound care

Healthcare Team

Andy Kieffer, Partner

(212) 878-6019
Akieffer@NexPhase.com

Chip Robie, Partner

(212) 878-6011
Crobie@NexPhase.com

Jordan Zauderer, Principal

(212) 878-6021
Jzauderer@NexPhase.com

Barbara B. Hill, Healthcare Services

- CEO, ValueOptions
- President, Express Scripts
- SVP, Ops, CIGNA Healthcare

John King, HCIT

- CEO, OmniSYS
- President, Standard Register Healthcare
- SVP, McKesson

Anthony López, Medical Products and Devices

- President, Ansell Healthcare
- SVP & GM, CareFusion

Don Nickleson, Pharmacy

- CEO, Comprehensive Pharmacy Services